

**A virtual Meeting with H.E Mr. Roberto Ebert  
Ambassador of Chile  
Wednesday the 12<sup>th</sup> of July 2023**

EBA has held a virtual meeting under the name of “Egypt: a country of commercial opportunities” attended by H.E Mr. Roberto Ebert, Ambassador of Chile and Eng. Mostafa El Naggari, Chairman of Agriculture and Irrigation Committee at EBA. The meeting was also attended by Mrs. Dalia Youssef, Division Director of International Relations & Membership Affairs at EBA.

- The event was organized by the Embassy of Chile in Egypt in collaboration with the Chilean official agency that administrate the export and investment programs of the Chilean Government “PROCHILE”
- The meeting started by a thank you note by H.E Amb. Robert Ebert for the collaboration and mentioned that it is the first approach to the Egyptian market in the field of Agriculture and Agri machinery.

➤ **Mr. Saed Bahajin (Prochile) Mentioned that :**

- Prochile have 55 offices around the globe and the only African office is in Morocco.
- Exports from Chile to Africa have raised from 300 million US Dollar to 600 million US Dollar.
- 5.925 Companies have worked with ProChile in 2022
- 41.178 US million Exports of ProChile beneficiary companies
- Chilean food and agriculture are one of the most dynamic industries in the domestic economy and its contribution to the GDP is estimated to be around 4.7%. This industry generates around 368,316 direct jobs in Chile. Exports from the Chilean food and agriculture industry are significant, representing the main non-copper export industry for Chile, with around 970 different products shipped to over 170 destinations. The largest target markets for Chilean food and agriculture exports are the United States, China, and Japan.
- The Chilean food and agriculture industry is dynamic and flexible, adapting to consumer demand with attributes such as quality, traceability, and safety. The industry is highly recognized and valued in international markets and its progress in innovation and sustainability only further strengthen its global standing. there are approximately 27 subsectors associated with exports in the food and agriculture industry.

- He has invited the Egyptian Business Community to discover the tools provided by Prochile.
- ProChile has prioritized 11 products to boost their international promotion, specifically wine, pisco, fresh fruit, seafood, meat, bee products, dried fruit and nuts, organic products, wood, food innovation, and farm service providers.
- This event is the first in a series of events and they chose to start with Egypt as it represents a great opportunity for the Chilean Markets.
- He added that a visit to Egypt in October is being prepared with companies working in dry foods.
- Eng. Mostafa El Naggari has welcomed receiving and facilitating this visit.

➤ **Eng. Mostafa El Naggari said that:**

- Chile is considered to be the garden of the Latin American countries.
- Egypt is importing the Chilean apples.
- Egypt has hosted the COP 27, and now being green is the keyword in any business especially in Agriculture.
- Egypt has increased the land reclamation in order to secure food for its large population.
- Mega projects like New Delta, Toshka, the Egyptian Countryside and also green houses are ongoing in Egypt.

➤ **Main imports of Egypt**

- Egypt is the biggest consumer of wheat in the world as it imports 19 million tons of Wheat.
- It imports from 12 to 13 million tons of corn.
- Soya bean 5 million tons
- Fava bean 500,000 tons
- Lentil 250,000 tons
- Egypt is looking for cooperation in New projects in the farming field, new Agriculture system and research of new seeds for better productivity
- As well as ways to decrease the consumption of rice as it uses a lot of water.
- We need as well joint projects in fertilizers.
- Egypt has national projects for storage and silos.
- The exports of Egypt in Agriculture field have increased as it has exported 4 million tons of Fresh vegetables and food in 2022 and it is expected to reach 8 million tons by the end of 2023.

- The whole world is facing a crisis in the agriculture production due to the war between Russia and Ukraine and because of the increased cost of energy and water in addition to droughts.
- Egypt is considered to be the back yard of Europe in agricultural production that's why they are investing in this field in Egypt.
- We are encouraging investment in the agriculture field especially in poultry, shrimp and fish farms.
- **Questions asked at the end of the meeting.**
- They asked If they could export to Egypt wood, honey, and natural fibers.