

**Round Table with
President of Bucharest Chamber of Commerce and Industry
(CCIB)**

Monday the 4th of May 2026

The Egyptian side of the Egypt Romania business council headed by Dr. Ahmed El Sokyry has held a round table with Mr. Iuliu Stocklosa President of Bucharest Chamber of Commerce and Industry (CCIB) and the meeting was also attended by Eng. Hassan El Shafei EBA Board Member and Advisor of the Council, Dr. Omnia Fahmy, Vice Chair of the council, Mr. George Petrusan, Commercial Counselor - Embassy of Romania in Egypt and Mr. Hassan Horaiz Commercial Counselor – ECS and Dr. Mohamed Youssef , Executive Director, Egyptian Businessmen’s Association (EBA) and Mrs. Dalia Youssef Division Director of International Relations and Membership Affairs, EBA

Main points of Discussions

- The meeting opened with welcoming the Romanian delegation and appreciation of their participation. Participants highlighted the importance of using this engagement as a starting point to build a structured roadmap and action plan for future cooperation between Egypt and Romania.
- It was emphasized that the Business Council should function as a joint advisory platform between the private sector and relevant institutions on both sides, with the objective of proposing practical steps to accelerate trade and investment. Participants agreed on the need to move from discussion to execution and to focus on results-oriented cooperation.
- The Council discussed the importance of organizing the next Business Council round in Bucharest, with a clear focus on priority sectors and ensuring participation from serious and relevant business stakeholders. It was agreed that both sides will prepare and exchange lists of participating companies in advance, in order to ensure proper matchmaking between Romanian and Egyptian investors.
- It was also agreed that government and investment-related entities from Egypt, including representatives from investment authorities and economic zones such as the Suez Canal Economic Zone, will be invited to participate in the next delegation. On the Romanian side, efforts will be made to ensure strong participation of qualified investors and business leaders.
- The meeting further highlighted the importance of structured market intelligence and communication between both sides. Participants stressed that the role of business support institutions should include providing accurate market

information, facilitating connections, and ensuring transparency for investors. It was agreed that businesses should not operate without clear information and coordination.

- A discussion was also held on labor mobility and skilled workforce cooperation. Participants noted the importance of developing a structured framework for work permits and visa facilitation between Egypt and Romania, similar to models used by other European countries. It was agreed that this issue requires coordination between embassies, ministries, and relevant authorities to ensure smooth implementation.
- The meeting also addressed opportunities in construction materials, infrastructure, and industrial cooperation. Participants highlighted Egypt's strong production base in cement, steel, fertilizers, and construction-related industries, as well as Romania's growing infrastructure investments supported by EU funding. Opportunities for Egyptian contractors and companies to participate in Romanian tenders were also discussed.
- In addition, the meeting explored strategic cooperation in agriculture and fertilizers. It was noted that current trade includes Egyptian fertilizer exports and Romanian agricultural imports such as grains and oilseeds. Participants discussed the possibility of developing logistics hubs, particularly in Constanța Port, to improve supply chain efficiency and regional distribution. The potential of Egypt as a gateway to Africa and Romania as a gateway to the European Union was also emphasized.
- The discussion further included maritime connectivity, with proposals to explore integrated shipping routes linking Egypt, Turkey, Romania, and other European ports to enhance regional trade flows.
- Additional sectors such as film production and media incentives were also mentioned, with reference to international models such as Hungary. Participants noted that film incentive programs could contribute significantly to tourism, foreign investment, and international visibility, and suggested exploring similar frameworks for Romania.
- The meeting concluded with a strong recommendation to establish a structured coordination mechanism between both sides. It was agreed to appoint focal points specifically Mrs. Dalia Division Director of International Relations and Membership Affairs at EBA from the Egyptian side and a counterpart from the Romanian Chamber to maintain direct communication. They will prepare a detailed action plan

- An online coordination meeting will be organized to Discuss preparations for the next Business Council session. The International Relations Department will continue to support coordination and logistics.
- The meeting ended with agreement that the next phase will focus on execution, structured planning, and the selection of priority sectors to ensure tangible outcomes in the upcoming Romania–Egypt Business Council round.