

Online Meeting with Bucharest Chamber of Commerce and Industry

Monday the 16th of February 2026

EBA has held a Meeting with Mr. Iuliu Stocklosa President of Bucharest Chamber of Commerce and Industry (CCIB) and Mrs. Gabriela Iftene Executive Director of Bucharest Chamber of Commerce and Industry and the meeting was also attended by Dr. Ahmed El Sökkary, Chairman of Egypt- Romania Business council, Mr. Tarek Kashwa – Head of Business Council Unit, Egyptian Commercial Service, Mrs. Lamia Fakhry, Head of Egyptian Commercial Office Bucharest, Dr. Mohamed Youssef , Executive Director, Egyptian Businessmen’s Association (EBA) and Mrs. Dalia Youssef – Division Director of International Relations and Membership Affairs, EBA

Main Points of discussions

- The meeting began by welcoming remarks from the Egyptian side, expressing pleasure at the opportunity to reconnect and strengthen bilateral business relations. Participants acknowledged the long-standing relationship between Egypt and Romania, which spans over 22 years, and the importance of revitalizing trade ties after past challenges, including the COVID-19 pandemic.
- It was emphasized that despite fluctuations in trade volume over the years, there remains strong interest on the Egyptian side in fostering business with Romania.
- key sectors were highlighted such as agriculture, processed food, frozen food, soda ash, and vegetables.
- Mrs. Lamia Fakhry confirmed that the Egyptian commercial office in Bucharest, re-opened after nearly 10 years, will play a key role in facilitating connections and supporting the coordination of Egyptian companies with Romanian counterparts. She emphasized the importance of structured engagement to build trust and awareness, particularly for sectors like agriculture, frozen food, and IT services.
- The participants agreed to begin with sectoral virtual meetings, which would bring together Egyptian companies interested in the Romanian market and Romanian businesses seeking opportunities in Egypt.
- This initial step would allow both sides to:
 - Exchange points of views
 - Discuss challenges and opportunities
 - Prepare for future physical delegation visits
- Based on the outcomes of the virtual meetings, subsequent physical visits will be organized.
- The Egyptian side reaffirmed its commitment to facilitating these delegations and providing full support for a fruitful visit

- It was emphasized that these visits will further strengthen trust, establish concrete partnerships, and allow businesses to explore on-the-ground opportunities.
- Participants discussed a wide range of sectors with potential for bilateral cooperation, including:
 - Agriculture & Processed Food: Frozen foods, vegetables, and other products for European markets
 - Ceramic Tiles & Porcelain: Competitive pricing and quality for European markets
 - IT & Services: Government and private sector IT solutions, cloud services, and intellectual property management
- The Egyptian side noted the importance of focusing on sectors where there is mutual interest and ensuring targeted engagement to maximize effectiveness.
- The following action plan was agreed upon:
 - Romanian companies will be identified as potential counterparts through the Bucharest Chamber of Commerce.
 - Initial B2B sessions will focus on priority sectors, such as agriculture, processed food, and IT.
 - To hold online sectoral meetings to facilitate discussions on challenges, opportunities, and potential partnerships.
 - The Egyptian Commercial Office in Bucharest and the Bucharest Chamber of Commerce will coordinate communications, facilitate introductions, and ensure smooth engagement.

At the end of the meeting:

- All participants expressed optimism and enthusiasm for the renewed cooperation. Dr. Mohamed Youssef and Ms. Dalia Youssef reaffirmed EBA's readiness to support the initiative.
- Mr. Tarek Kashwa emphasized that this plan represents a fresh start, focusing on proactive engagement and measurable outcomes.
- Mrs. Lamia Fakhry highlighted the office's commitment to supporting both Egyptian and Romanian companies and facilitating trust-based partnerships. She also noted that IT and service sectors, in addition to traditional sectors, present significant growth opportunities.
- The meeting concluded with gratitude to all participants for their contributions and a shared commitment to maintaining close contact to ensure the success of the virtual meetings and follow-up delegations.