



# **Opportunities to enhance cooperation between UNICEF and Egypt**

# Welcome, UNICEF delegation



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**Position**

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# Variables that imposed additional burdens on UNICEF

The First Pillar

- 1- The proliferation of numerous pandemics, viruses, and epidemics.
- 2- Escalating international and regional conflicts.
- 3- Pressures on organizations' budgets coinciding with rising costs of purchasing products and services.

Introducing more flexible and productive work mechanisms through appointing new leadership for organizations and their various departments.

- 1- Expansion towards establishing regional logistic stations.
- 2- Reducing purchasing costs by increasing competition through registering a greater number of suppliers within UNGM.
- 3- Integration and coordination to implement programs of various agencies, ensuring maximized utilization of resources.

# Egypt's share in UN and UNICEF Procurement

The Second Pillar



United Nations

\$29.6 Billion

Total UN procurement in 2022



\$127.8 Million  
0.43%

Egypt's contribution to UN purchases



7,4 Billion  
0.25%

Total UNICEF procurement in 2022



5,9 Million  
0.0007%

Egypt's contribution to UNICEF purchases



A great opportunity to enhance cooperation between Egyptian suppliers and UNICEF to support its efforts in humanitarian aid operations.



United Nations

2022  
ANNUAL  
STATISTICAL  
REPORT  
ON UNITED NATIONS PROCUREMENT

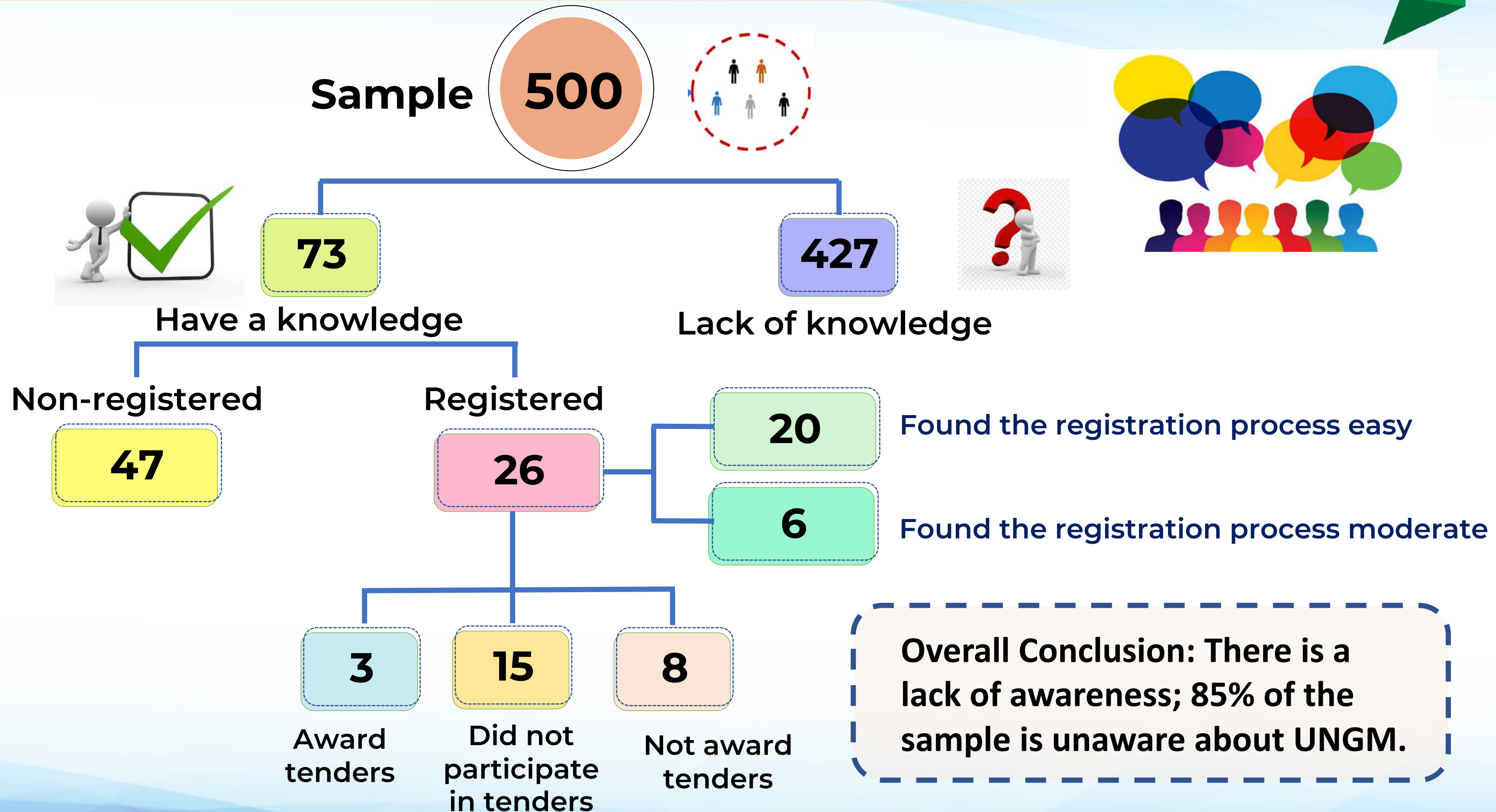
# Egypt's capabilities to meet UNICEF's needs

The Third Pillar



Based on the previous analysis, a survey was conducted by UPA with 500 suppliers (as a sample) in various sectores from September 1st to September 30th, to evaluate their knowledge about **UNGM**

**The Fourth Pillar**



# Based on the results of the survey

several recommendations were made by a cooperation between UPA and Ministry of Foreign Affairs



Recommendations Report



Cabinet of Ministers

His Excellency the Prime Minister Dr. Mostafa Madbouly issued a decree No. 3438 of 2023, for formation a committee comprising representatives from both the public and private sectors, to increase Egypt's contribution to UN purchases



Registering 100 suppliers on UNGM and submitting LOI for UNICEF emergency Response.

Preparing a guide to increase awareness of the Egyptian suppliers for UNGM, expecting to work with UNICEF to publish the guide after revision



# Roadmap

The Sixth Pillar

We are looking forward for to deepening our collaboration with UNICEF in supporting its relief efforts in the continental and regional context. This involves signing a memorandum of understanding (MOU) covering the following aspects:

## Short Term plan



1. Maximizing UNICEF's benefit from Egyptian capabilities, including medical and non-medical products and logistic facilities.



2. Increasing the number of qualified suppliers within UNGM system.



3. Enhancing the skills and qualifications of potential Egyptian suppliers through UNICEF initiatives within capacity-building programs.



4. Supporting local manufacturers in obtaining more international certificates.



## In the long term

We aspire to establish a comprehensive humanitarian aid city (a logistics center) to enhance collaboration with the United Nations system, its specialized agencies, and other organizations operating in the same field. This will leverage Egypt's vast capabilities to support the efforts of these organizations in humanitarian aid, ensuring swift responses to emergency situations."





# Cooperation Mechanism

The Seventh Pillar

## 1- Assessing Potentials and Capabilities:

Conduct market surveys in the Egyptian market to assess the potentials and capabilities of the suppliers across various sectors.



## 2- Awareness suppliers

- **Media Awareness**: Increase awareness among suppliers through visual, written, and auditory media as well as social media channels.
- **Reference Guide** : Adopt a reference guide to simplify registration procedures and interactions with the UN procurement system.
- **Workshops**: Organize workshops to familiarize suppliers with the registration procedures within the UNGM system, concluding with the registration of a specific number of suppliers.

## 3- Capacity-Building Initiatives

Empowering Egyptian Suppliers with International Certifications through initiatives introduced by UNICEF within capacity-building programs, in diverse areas such as quality and environment.....etc.



The image features a scenic mountain landscape with a central graphic element. The background is a high-angle view of a mountain range with a dirt path leading up a hillside. The sky is filled with soft, white clouds. A large, central diamond shape with a purple-to-pink gradient is overlaid on the image. Inside this diamond, the words "THANK YOU" are written in a bold, white, sans-serif font. The diamond is surrounded by a dark, geometric pattern of overlapping circles and lines, creating a grid-like effect. The overall composition is balanced and visually appealing, with a focus on the central message.

**THANK  
YOU**



unicef



**Working together for  
human wellbeing**