

Summary of suggestions of Ukrainian participants of the online meeting “Ukraine-Egypt: Trading in the Time of Global Changes” (July 21, 2020) regarding cooperation with Egyptian businesses

“UKRSADPROM” Association of Fruit and Berries Growers and Processors

- Exporting apples to Egypt (total annual produce in Ukraine – 600,000 tonnes)
- Current barriers:
- Extremely high import tariff rate (MFN 40%) in contrast to the rate for Polish apples (preferential for EU countries 0%);
 - Unagreed-upon phytosanitary protocol between Ukraine and Egypt.

Association of Milk Producers

- 2020: Exporting live cattle, as well as chilled carcasses, half-carcasses, and cuts (bulls for butchering have been already successfully exported to Uzbekistan, Kazakhstan, and Lebanon)
 - Current barriers:
 - ✓ Quarantining terms (there is a way to simplify the procedures, as was the case with exporting to Lebanon);
 - ✓ Minimum and maximum export weight;
 - ✓ Need for negotiating direct contracts.
- 2022-2023: Exporting milk products from the Association’s cooperative milk factory.

Community of Pulses Producers and Customers of Ukraine

- Exporting chickpeas, lentils and beans.

Serhii Marusenko, Chairman of the Ukrainian Side of Ukraine-Egypt Business Council

- 1) Scientific and technical cooperation (pharmaceutical industry, medical tourism, joint projects in healthcare, renewable energy, water supply, agriculture, infrastructure);
- 2) Joint participation of Ukrainian and Egyptian companies in international public procurements.